

# ECAC Meeting Presentations

April 9, 2025





# L.A. Care Access, Service, and System Optimization (LASSO) Project

Enterprise-wide Response to Member Committee Motions







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Elevating the Member Experience through Consumer Engagement, Network Alignment, and Operational Efficiency

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# **Background**

Member feedback from the Regional Community Advisory Committees (RCACs) and the Executive Community Advisory Committee (ECAC) has highlighted key opportunities to positively impact the member experience.

#### Access to Care

- Time and Distance to PCPs and Specialists
- Appointment availability for PCPs and Specialists
- Referral practices to out-of-network specialists
- Urgent care options
- Delays in accessing durable medical equipment (DME) and prescription medications
- Transportation and NEMT customer service and support

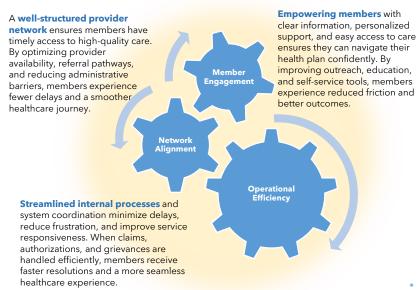
#### Member Experience

- Wait times for call center representatives
- Representative knowledge to support first call resolution
- Need for clear guidance on, and navigation of, benefits and plan offerings
- Increased self-service capabilities

Addressing these barriers can reduce confusion, improve continuity of care, and help ensure members receive the right care at the right time-meeting their needs more effectively and efficiently.

#### **The LASSO Project**

To address these challenges, the enterprise-wide L.A. Care Access, Service, and System Optimization (LASSO) Project is authorized to identify root causes and implement a multipronged strategy of Member, Network, and Operational solutions that drive member engagement and satisfaction, strengthen provider availability and network adequacy, and optimize processes and workflows for more empowering and seamless care delivery.



# **Project Objectives**

5. Enhance self-service tools, service responsiveness, and system integration to streamline member interactions, provider processes, operational workflows, and ancillary services coordination to reduce administrative burdens and improve the overall efficiency of care delivery.  Launch targeted actions that directly respond to the Board motion and address known issues impacting member experience, access, and service operations. These early interventions will demonstrate visible progress while laying the groundwork for deeper solutions.

Operational Insights and Prioritization

**LASSO** 

**Immediate** 

**Deliverables** 

Conduct a comprehensive assessment to substantiate findings, observe root causes, and recommend and prioritize short-term and long-term solutions, and share report communicating plan of action.

 Improve provider network capacity, referral pathways, service accessibility, and provider engagement to enhance care continuity and coordination, efficient healthcare experience, in alignment with member needs and expectations.

Network Alignment Member Engagement

Strengthen member knowledge of plan benefits, provider networks, referrals, and authorizations. Improve members' ability to navigate the healthcare system through targeted education, outreach, and engagement strategies that promote informed decision-making and timely access to care.

# **High-Level Scope of Work**

These core activities span across Member Engagement, Network Alignment, and Operational Efficiency, ensuring a cohesive and scalable approach to improving member experience, provider collaboration, and internal operations.

Before developing a phased work plan for short-term, long-term, and future-state solutions, we must first conduct a root cause analysis to effectively address member concerns at the member, provider, and system levels. However, the following non-exhaustive set of solution types are in scope and will be considered for implementation, with final prioritization determined as part of the work plan development process.

Member

Network

Operations

Education, Training, Support

Digital Self-Service & Multi-Channel Outreach and Engagement

Process Improvement & Workflow Optimization

Data-Driven Decision-Making & Performance Tracking

Network & Provider Management and Support

Ancillary, Carved Out, and Delegated Services Integration

#### Exclusions

- **Benefit Design & Coverage Changes**No modifications to covered services,
  member eligibility, or plan benefits.
- Changes to Existing Provider
  Contracts & Reimbursement Models
  No changes to current provider payment
  structures or contracting terms.
- Regulatory & Policy Modifications
   No alterations to Medi-Cal, NCQA, or state regulatory requirements.
- Large-Scale IT Infrastructure Overhauls
  No full system replacements;
  enhancements are limited to existing
  tools and integrations, except for
  considerations regarding digital
  consumer experience platforms.

### **Initial Work Plan**

LASSO will be implemented through a phased, adaptive approach, ensuring that improvements are scalable, data-driven, and aligned with organizational priorities. Deliverables will be structured into short-term (end of  $\Omega$ 2 2025), long-term (end of  $\Omega$ 4 2025), and future-state (2026 & beyond) enhancements, allowing for continuous refinement and system evolution.

#### **Key Milestones & Timeline**

Milestone	Timeframe
Project charter finalized; governance structure scope established	March 2025
Immediate deliverables initiated	April 2025
Board Report: Findings and Proposed Action Plan Delivered	May 2025
Root cause analysis and solution development underway	May 2025
Short-term enhancements implemented	June 2025
Long-term initiatives launched	December 2025
Evaluation planned and initiated, and future-state solutions integrated in work plan	2026 & Beyond

### **Immediate Deliverables**

Guided by member feedback, these early efforts aim to improve access, clarity, and support—while helping shape longer-term solutions.



Charter, Report, and Action Plan



Member Education on Benefits and Access to Care



Provider Education for Formulary Alignment



Listening Sessions at Member Committees



Call Center First-Call Resolution Trainings



Access
Improvements for
Durable Medical
Equipment



Improvements for Non-Emergency Medical Transportation



Collaborative
Provider Network
Engagement &
Enablement

# **Member Listening Sessions at RCAC Meetings**

#### What We're Doing:

We're embedding focused member listening sessions into upcoming Regional Community Advisory Committee (RCAC) meetings to hear directly from members in their own communities.

#### **Purpose:**

- Gather real-time feedback on access, service experience, and care coordination
- Ensure member voices shape both immediate improvements and long-term planning
- Build trust by creating space for dialogue and active listening

#### Why It Matters:

These sessions allow us to meet members where they are-creating a direct, trusted channel for listening, learning, and acting on what matters most to them.

#### Status:

- ✓ Planning underway for launch at May RCAC meetings
- ✓ Facilitators and prompts in development
- ✓ Feedback loop in design to ensure member inputs lead to action



# Closing Message: Your Voice Matters

As we continue improving care and service, we want to leave you with a few important reminders:



You don't have to navigate care alone.

If you're confused, have a question, or need help-please call our Customer Solutions Center. We're here to support you.

#### Your voice drives change.

Share your experiences and bring real examples to RCAC. Your feedback helps us understand what's working—and what needs to be fixed.



Stay connected and engaged.

Attend your RCAC meetings, support your fellow members, and stay involved. Together, we're stronger.



Be a messenger for your community.

Help us spread the word about benefits, services, and member rights through CRCs, RCACs, and trusted community partners.

Thank you for your partnership. We're listening, learning, and working with you-every step of the way.

# **Questions?**

Touching Members lives with Compassionate, Innovative, and Unmatched Reliability in Healthcare Transportation



Presented by: CALLTHECAR

#### **OVERVIEW**

- New version of the CTC GO App
- AVA (Automated Virtual Assistant)
- A dedicated team for L.A. Care RCAC, ECAC and BOG Meetings
- Revamping Call the Car's training department
- New L.A. Care Transportation Experience Manager



# NEW VERSION OF THE CTC GO APP

- User-friendly Interface –streamlined design that makes navigation simple and fast for our members.
- Same-Day and Future Reservations Members can book same day and future trips with ease and flexibility, all in just a few taps.
- Real-Time Trip Status Members can see live updates on their trip's progress. Members can also view their upcoming appointments.
- Will Call Activation Members can skip the wait and activate Will Call directly from the app—no need to talk to a representative.
- **Reservation Cancellations** members can cancel their reservations effortlessly.
- Available on Both Apple & Android Members can easily download the app on their devices, whether they're using iOS or Android.



# AUTOMATED VIRTUAL ASSISTANT (AVA)

With Call the Car's Automated Virtual Assistant (AVA), members can skip the wait and quickly access the services they need without having to speak with a live representative. AVA allows members to create reservations, activate their Will Calls, and get real-time status updates on their transportation—all through a seamless, automated process.



# A dedicated team for L.A. Care RCAC, ECAC and BOG Meetings

At Call the Car, we understand how important it is for our members to have their voices heard, and we are committed to listening and responding to their needs. To support our L.A. Care members attending RCAC, ECAC, and BOG meetings, we have dedicated a specialized team focused on providing top-tier service and ensuring a smooth, reliable experience for every member.

Members are also given a dedicated phone number (626-298-8185) to contact for immediate assistance or any concerns regarding their transportation to these meetings.



#### Reliable and Customer-Centered Transportation

We are committed to assigning L.A. Care members with drivers who are not only highly reliable but also customer service-oriented. Our drivers are trained to provide the highest level of professionalism and care, ensuring that every trip is comfortable and on time.

# Real-Time Monitoring by Multiple Dispatchers

Our dispatch team actively monitors all transportation in real-time to ensure everything runs smoothly. With a team of dispatchers dedicated to overseeing trips, we can swiftly address any issues, ensuring that members' transportation needs are met.

#### On-Site CTC Representatives for Immediate Feedback

At each RCAC, ECAC, and BOG meeting, we'll have CTC representatives present to hear real-time feedback from our members. This direct presence allows us to address concerns, offer immediate resolutions, and ensure that every member feels supported and heard in the moment.



# REVAMPING CALL THE CAR'S TRAINING DEPARTMENT

At Call the Car, we understand that our staff plays a crucial role in the overall experience of our L.A. Care members. As the primary point of contact for our members, it's essential that our team is not only knowledgeable but also compassionate and responsive. To better serve our L.A. Care members, we are undertaking a comprehensive revamp of our training department.



### Comprehensive Training on Updated L.A. Care Policies and Procedures

We are ensuring that all Call the Car staff members who interact with L.A. Care members are fully trained on the latest L.A. Care policies and procedures. This means our team will be well-versed in any changes, updates, or new guidelines, so they can provide accurate and timely information every time.

#### Focus on Exceptional Customer Service and Empathy

In addition to policy training, we are placing a strong emphasis on enhancing our staff's customer service skills. This includes empathy, active listening, and problem-solving abilities to ensure every interaction leaves a positive impression. Our goal is for each member to feel valued and heard.

Through these initiatives, we aim to create a team that is not only informed and efficient but also deeply committed to providing personalized support for every L.A. Care member.



# NEW TRANSPORTATION EXPERIENCE MANAGER

Call the Car is pleased to announce the appointment of **Aldwin Cruz** as the new Transportation Experience Manager for L.A. Care. With a deep commitment to supporting both L.A. Care members and staff, Aldwin is dedicated to fostering a strong, ongoing partnership. His focus will be on enhancing the overall transportation experience, ensuring seamless service, and maintaining the highest level of satisfaction for all involved.



# **Questions / Comments**

